



Interface and Honeywell Join Forces to Provide a Digital Video Solution for Sunoco

The Client:

Sunoco is a Fortune 50 company with locations spanning 28 states across the United States. Along with several refineries and chemical plants, as well as thousands of miles of pipeline, Sunoco boasts over 5,000 convenience stores and service stations and employs over 10,000 people.

The Situation:

Security has always been a major focus for the management team at Sunoco. Over the years, continuous investments in technology have been made to protect their chemical plants, refineries and thousands of miles of pipeline from catastrophic events. Significant investments have also been made by Sunoco to protect its employees and customers in their retail locations by establishing a central monitoring facility. From this facility, they had the ability to monitor events at all their locations. Their current means of protection included an outdated videotape surveillance system that was subject to limitations. They needed to incorporate the latest technology to increase protection across the board.

“Interface looked to Honeywell because they’re always on the leading edge of research and development...their products are state-of-the-art and they stand behind their products.”

Brian Modglin, Regional General Manager for Interface

The Solution:

Interface was ultimately selected to assist them and they specified and installed a new digital video solution for their central monitoring facility. Interface replaced the older videotape system with Honeywell's Rapid Eye™ digital video recorders, which

brought both convenience and cutting-edge technology to Sunoco's central monitoring facilities. "We bought the Rapid Eye™ solution so that we could provide them the access from their central monitoring system...to their convenience store locations throughout the country,"

said Modglin. "It was a technology that enabled them to get information more quickly, almost real-time, within minutes, so that they could get information to the proper authorities."

The Benefits:

The transition from videotape to digital video recording introduces an increased clarity in images, providing more detail and accuracy in the events that are monitored. In the old videotape system, operators were unable to determine exact descriptions of people in their stores due to limitations in camera resolution. Digital recording greatly improves the resolution, which reveals a higher level of security. "Honeywell provided them solutions to bring them into the digital world, to provide them with not just a Life Safety system, but also a management tool," says Modglin.

Another limitation of the old videotape system was operators had to view hours of videotape to find a particular

event or incident. With the advent of the new digital recording system being introduced, an operator just enters the specific time and date, and the event is found. This information can then be relayed to the proper authorities via the Internet, saving time and increasing productivity.

From their newly updated central monitoring facility, Sunoco's Intervention Specialists can now monitor and record activity in their retail locations. Operators can even communicate with their employees and their customers at convenience stores, bringing control of security to a new level. "We have the ability to look into the convenience stores remotely from this central monitoring facility, see what's going on and over a

two-way speaker system, actually interact with either customers or employees," states Bob Moraca, Security Director for Sunoco. This interaction between both employees and customers through a central monitoring facility helps to alleviate a potential situation from escalating and gives the sense that Sunoco truly cares for both employees and customers.

With a new, state-of-the-art central monitoring facility, and new partners in Interface and Honeywell, Sunoco can confidently provide the highest level of security to its thousands of employees and customers. Moraca states, "Being a Fortune 50 company, I can't think of anything we can do better or any partners we could have found to help us."

The Products:

- Rapid Eye™
- Digital Video Manager (DVM)
- Pro-Watch®
- Cameras



Honeywell Security

2700 Blankenbaker Pkwy, Suite 150
Louisville, KY 40299
1-800-796-2288
www.honeywell.com

L/SUNOCOCS/D
December 2007
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